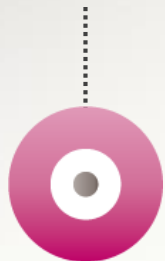
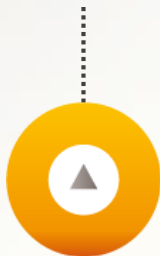


CUTTING



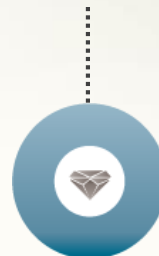
MOUNTING



POLISHING



HARDNESS & MICROSCOPY





PRESI Presentation

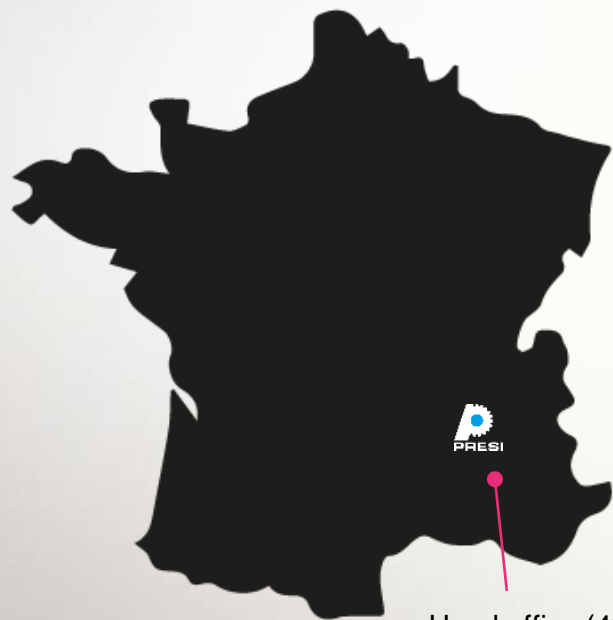
57 years of experience in the manufacturing and distribution of machines and consumables in the metallography area.

A pioneering company created in **1961** in Grenoble.

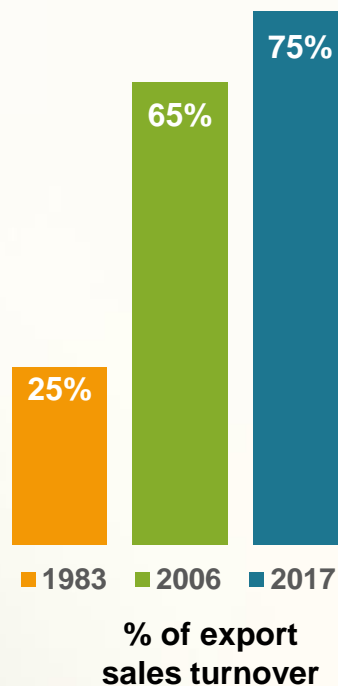
3 foreign subsidiaries: Germany, Switzerland and China.

Innovation, precision. Absolute **control** without compromise.

quality
rigor



Head office (49 people)
located in **Grenoble** in a
dynamic geographical area.



Watch the PRESI corporate movie



PRESI main activities

A global offer that meets ever more specific needs in the metallography area.



CUTTING



- Preservation of the specimen to be cut for observation is essential.
- Our range of cutting machines is constantly evolving: more precise, more powerful, more ergonomic.
- Our range of discs is suitable for all machines and materials.



MOUNTING



- Design of specific machines and consumables to simplify handling and preserve the edges of samples to be observed.
- Hot or cold mounting, our wide range of resins can cover all types of needs.



POLISHING



- Machines and consumables dedicated to eliminate scratches or residual defects which would hinder the microscopic analysis. From grinding to super finishing, the material is fully preserved.
- Smart devices: our range has the latest technologies developed by our laboratory.



HARDNESS & MICROSCOPY

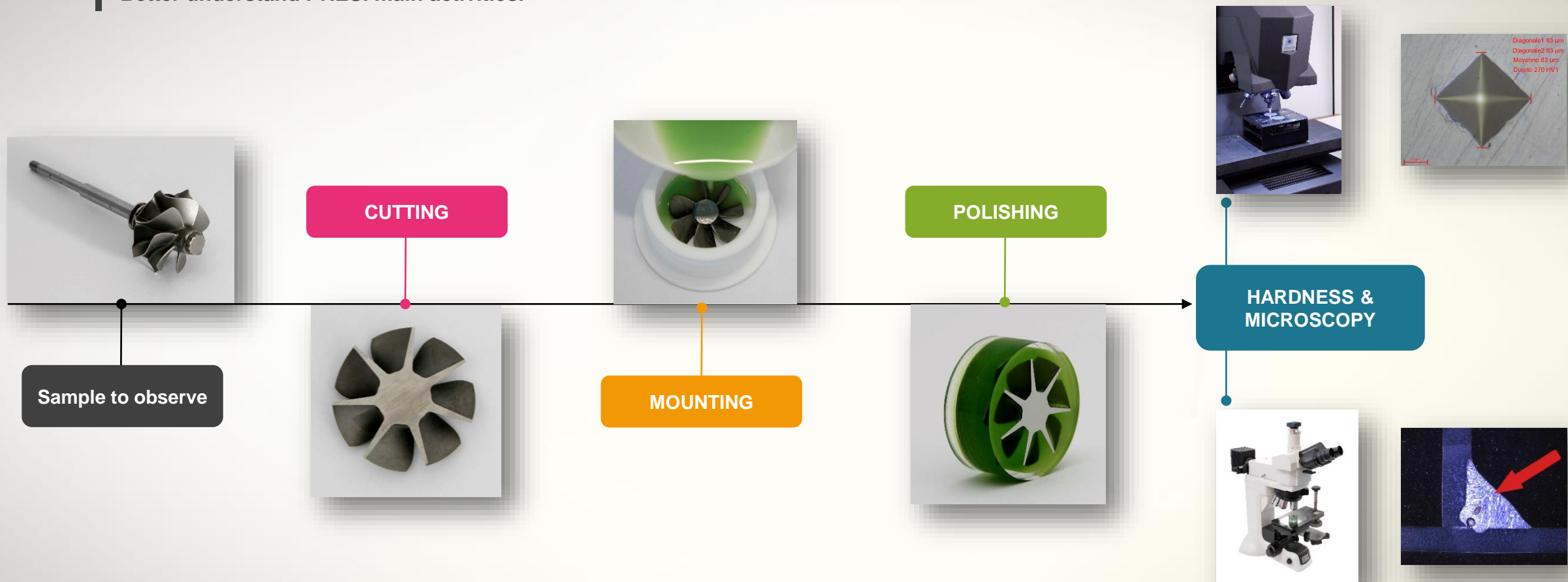


- Complete range of machines and softwares for hardness, microhardness, microscopy and image analysis.
- We cover all the most advanced needs: guaranteed reliable results with scalable hardware and software solutions.



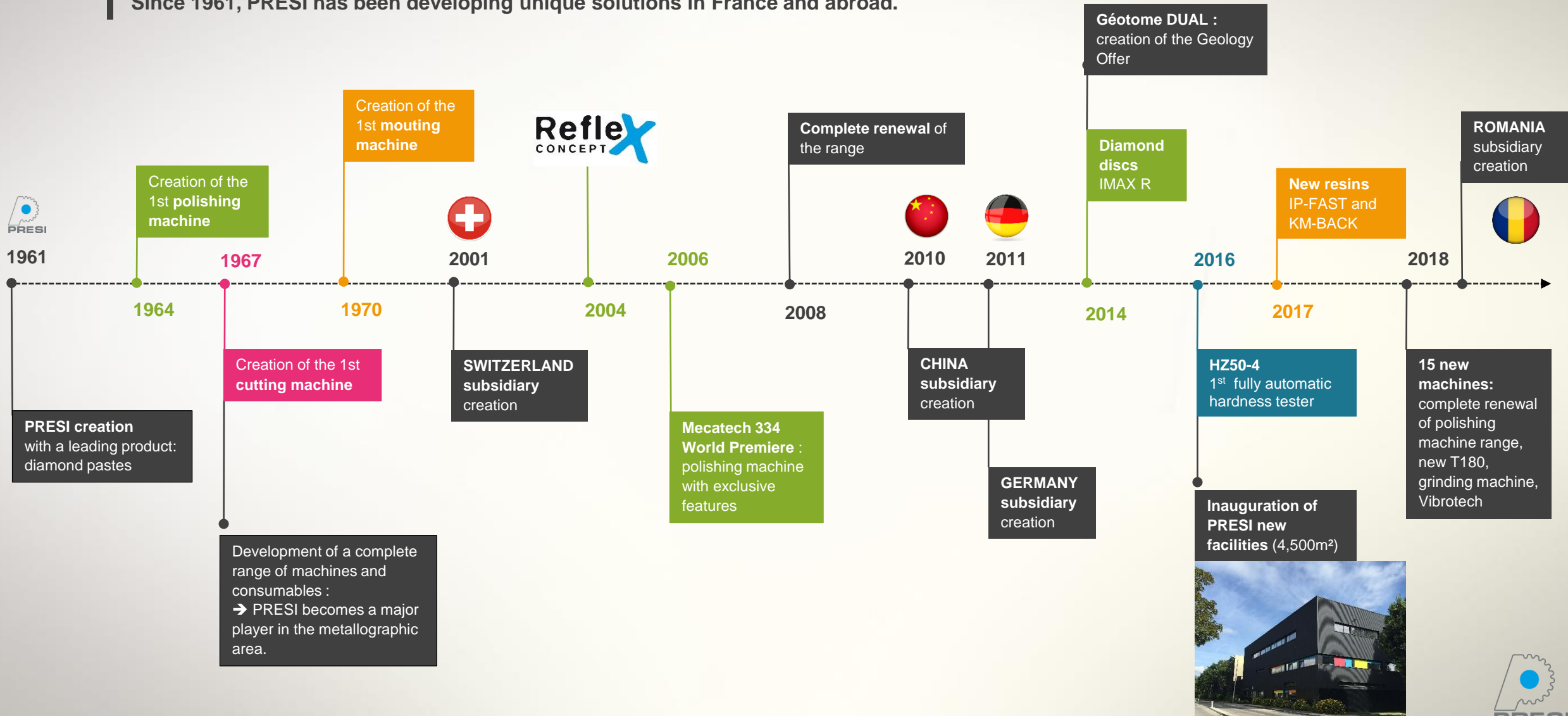
Life cycle of a sample for observation

Better understand PRESI main activities.



PRESI key dates

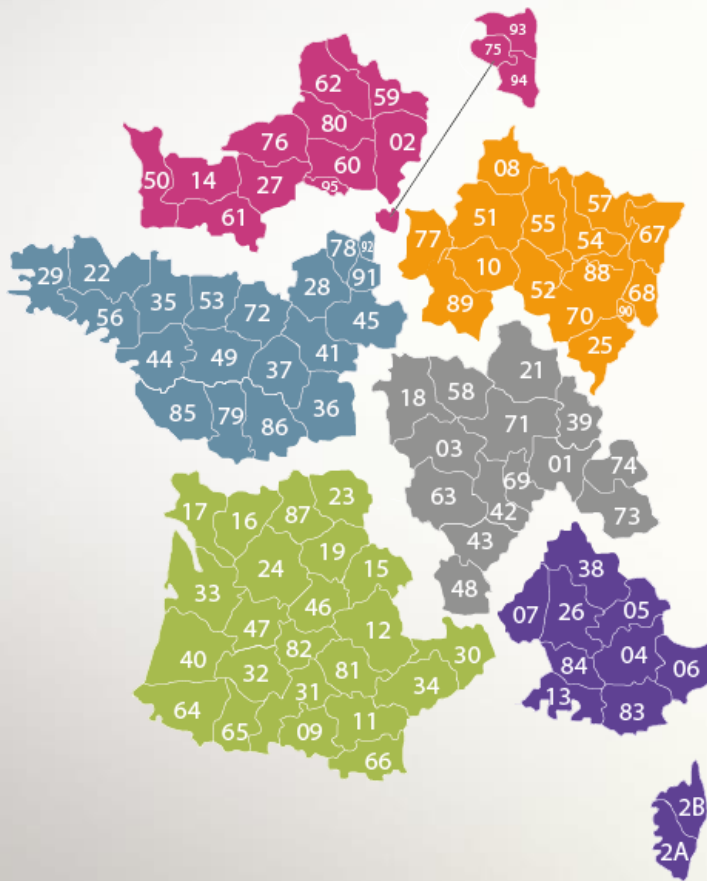
Since 1961, PRESI has been developing unique solutions in France and abroad.



PRESI sales organization

FRANCE

6 sales representatives



INTERNATIONAL

40 distributors worldwide



EUROPA

- AUSTRIA - Gmunden
- CROATIA - Zagreb
- CZECH REP. - Praha
- GREECE - Pallini
- HUNGARY - Gmunden (AT)
- ITALY - Noventa Padovana - Milano - Torino
- LITHUANIA - Vilnius
- NETHERLANDS - Rs Bergen Op Zoom - Tiel
- POLAND - Warszawa
- PORTUGAL - Lisboa - Porto
- ROMANIA - Bucarest
- RUSSIA - Moscow - Chelyabinsk
- SLOVAKIA - Bratislava
- SPAIN - Bilbao
- UK - Maidstone
- UKRAINE - Kyiv

AMERICA

- BRAZIL - São Paulo
- CANADA - Toronto
- CHILE - Santiago
- COLUMBIA - Bogota
- MEXICO - Mexico - Leon
- PERU - Lima
- USA - Sturbridge
- VENEZUELA - Caracas

AFRICA

- SOUTH AFRICA - Johannesburg

MIDDLE EAST

- ARABIA - Jeddah
- IRAN - Tehran

ASIA

- AUSTRALIA - Sydney
- INDIA - Gurgaon - New Delhi
- INDONESIA - Bekasi
- JAPAN - Osaka - Chiba - Tokyo
- MALAYSIA - Kuala Lumpur
- PAKISTAN - Karachi
- PHILIPPINES - Manila
- SINGAPOUR - Singapore
- SOUTH KOREA - Seoul
- TAIWAN - Taipei
- THAILAND - Bangkok
- TURKEY - Istanbul
- VIETNAM - Hanoi

4 subsidiaries



SWITZERLAND
2 sales representatives



CHINA
8 sales representatives



GERMANY
4 sales representatives



ROMANIA
1 sales representative



PRESI innovation

Optimize, imagine, innovate constantly. Reinventing. Pushing back the limits of what is possible.



On average, our
machines are
redesigned every

6 years

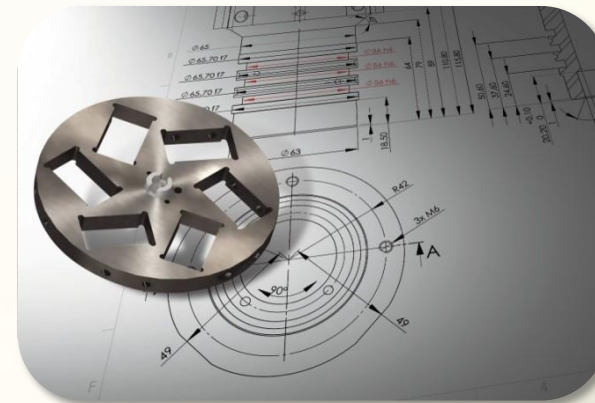
New needs, specific technical situations, evolution of machines and consumables. The metallographic area is in perpetual motion.

Faced with these challenges, the PRESI Research and Development department is creating new solutions for metallographic analyzes, from prototyping to the development of specific customized applications.

« It all starts with a precise request... often with big challenges lurking behind it. Each project is unique and has to be taken globally. This makes it impossible to work on what we've already got.

Customer needs are increasingly specific. And the materials and technologies we use are constantly evolving. We just have to keep up! We observe what is going on in our markets and we adapt. That's what helps us to grow. »

Lionel GREFFE, Quality Manager



The LAB : a pillar of PRESI expertise

An essential way to appropriate the experiences of our R&D department and those of our customers.

A CENTER OF EXPERTS

- **Analyze, observe, test:** the LAB, our center of technological intelligence, is a real accelerator of development.
- **A real support:** a meticulous analysis and a tailor-made solution adapted to specific projects.

MISSIONS

- Allow the customer to make the best use of PRESI products
- Assistance in the design of preparation processes
- Quality test of consumables before launching them on the market
- Development and qualification of new consumables



IN FIGURES

- 20 machines on display
- Service of 3 people (in France)
- 50 demonstrations made in 2017
- More than 140 files analyzed in 2017

PRESI LAB

- **CHINA:**
3 LAB, 21 machines
- **GERMANY:**
1 LAB, 13 machines



METALLO Training

Understanding is necessary to practice metallography. Learning is needed for understanding.



PRESI : Authorized Training Centre
French authorized agreement:
82 38 05357 38



In France, in Germany, in China.

At our facilities, yours or your customers' ones.

With PRESI machines or with yours.

For trainees or experienced technicians.

Thanks to METALLO Training, you can choose whatever you need.

Objective: to learn, understand and practice.

A thorough and comprehensive overview of the tools and their use.

From theory to practice. By experts.



PRESI values

PRESI, a flexible, dynamic and human-sized structure based around values that preserve the identity of the company.



57 YEARS OF EXPERIENCE

The absolute control of the development and manufacturing processes. Always searching for a sharper technicality.



PERMANENT INNOVATION

To live up to his new challenges, to be closer to the current needs of the market. And anticipate those of tomorrow, enriching its range of machines and consumables.



VALUING THE HUMAN

PRESI is growing by remaining a company on a human scale: encouragement of initiatives, development of individual potentials, respect for the personality of each to create an overall dynamic and enrich the company.



The PRESI signature

With more than 57 years of experience, PRESI affirms its know-how and commitment.



IDENTIFIABLE QUALITY

Quality control, compliance with standards, selection of local suppliers (subcontractors chosen in an area located at -100km from Grenoble).



AFTER SALES SERVICE

Integration of spare parts into our production site, maximum reactivity, training of our distributors.



EXPERTISE

Controlled and constantly optimized processes via our reactive R&D department and the expertise of our Laboratory.



REACTIVITY AND FLEXIBILITY

The close relationship and flexibility of a SME combined with a large network of distributors worldwide.



PRODUCTION UNDER CONTROL

The entire production and production control of all our machines are carried out in our workshops in Grenoble.

www.presi.com



Find our complete offer on our website in 4 languages!

French



www.presi.com/fr

English



www.presi.com/en

German

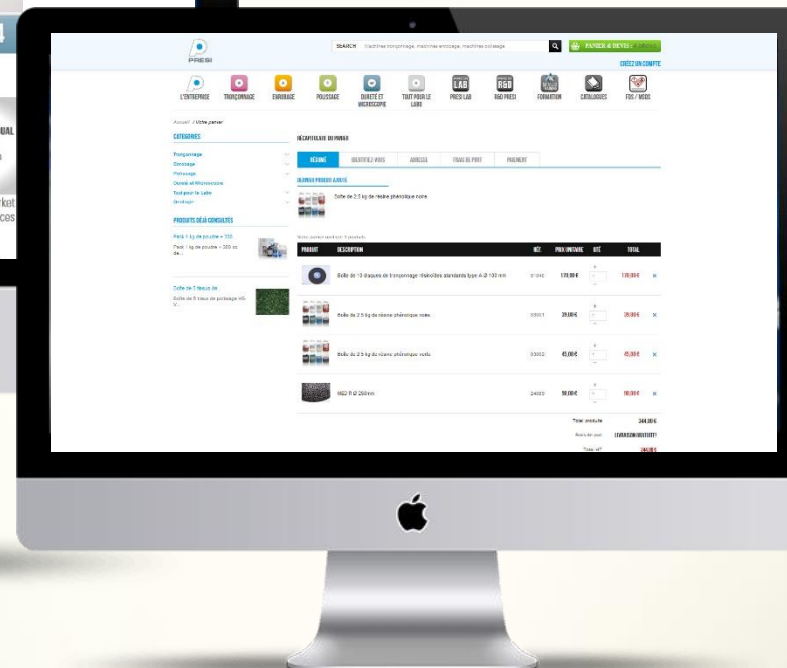


www.presi.com/gmbh

Chinese



<http://www.presi.com/cn/index.html>



Online store:

- Fast and convenient
- Quotation request
- Consumables orders

Contact PRESI

A responsive team at your disposal to answer all your questions!



CALL US

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F: +33(0)4.76.72.05.84



WRITE US

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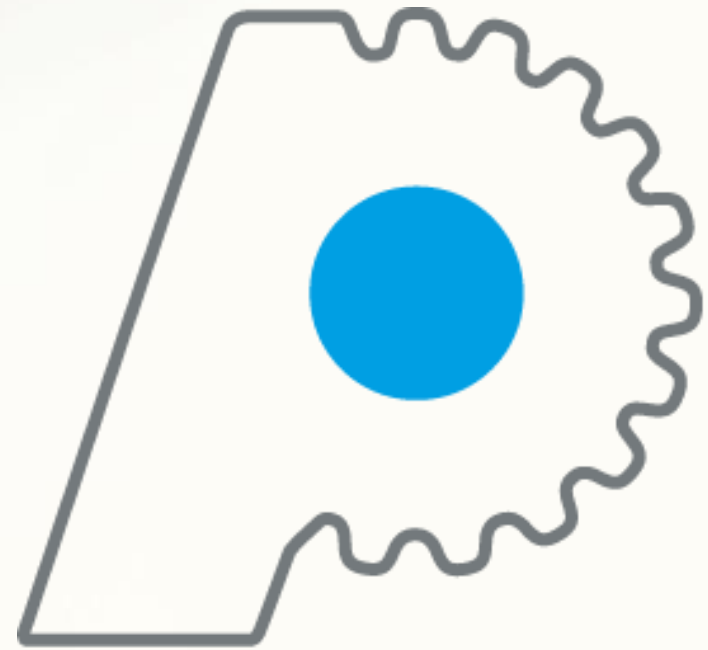
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PRESI